

Business Innovation.
Smart Sourcing.
Operations Management.



TRANSNATIONAL BUSINESS SOLUTIONS'
Capability Presentation for
HEALTHCARE SERVICES.



**TBS Strategic
Advisory
Consulting**



**The TBS
"Solutium"**

www.transbizsolution.com/healthcare

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Healthcare Industry

Overview of the current status of the industry.

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Introduction



The healthcare industry is in an **unprecedented situation** where success will depend on **right collaboration of technology** and the **people** who will drive it.



- **Healthcare** today is the largest , fastest growing yet the most complex industry in the US
- At **3 trillion dollars** of annual expenditure, it accounts for close to **20% of the nation's GDP**
- Despite its size and growth trajectory, the industry is almost **crippled by complex problems** and inefficiencies
- **Overuse and unnecessary care** accounts for anywhere from **one-third to one-half of all health care costs**, which equal hundreds of billions of dollars
- **Centers for Medicare & Medicaid Services** is changing the model of payment from **pay for service** to **pay for performance**
- Both the **Provider** and **Payer segments** of healthcare are currently going through a **transformation period** and the **critical success factor** will depend on the **right combination** of **technology** and **the people** who will drive it.



About TBS

Overview of our operations.

WHO WE ARE



TBS is a **strategic advisory** and **operations consulting** firm has an abundance of experience and knowledge of the issues facing the business of healthcare today. Transnational's **healthcare practice** vertical is headed by **highly experienced healthcare professionals** along with veteran business executives with deep insight about the challenges and continually evolving landscape of the healthcare industry. Together our team utilizes **proven business practices** to identify the key issues facing an organization and works with specific subject matter partners to **provide proven solutions** for their particular needs.

Our team recognizes the **complex and unprecedented challenges** facing the **healthcare industry** today. Be it in the area of business process management, interoperability, population health management or patient engagement, we work closely with clients in developing, what we refer to as the “**TBS Healthcare Solutium**”. This is a **unique and highly customized** business solution that TBS has created, along with its **consortium of selected delivery partners**, that enables us to fulfill the client's exact requirements.



Our Leadership Team

For the Healthcare vertical.

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What we believe in

Our guiding principles.

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VISION & MISSION



“TBS recognizes the **unprecedented** and **complex** challenges facing the **healthcare industry** today. Our vision is to provide **holistic** and **integrated** solutions to the new **emerging** healthcare system.”

“Our mission is to **drive our client's success** through our deep **domain knowledge** of healthcare, along with **best practice** solutions with our **consortium** of proven partnered providers.”



Our management team consists of Healthcare and Business Experience with decades of success.



We have assembled a consortium of service Partners that bring the best practice solutions to the issues facing healthcare today.



Our process preserves your current strengths, and adds improved solutions to prepare for the needs of tomorrow.



TBS Service Approach

Our Approach

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Our team recognizes the complex and unprecedented challenges facing the healthcare industry today. Our role is to transform healthcare organizations from **“Care Provision”** to **“Care Management”** in line with the trend towards performance based reimbursement.

This Includes:

- Decision making tools for care planning and implementation
- Patient engagement
- Improvement of operational efficiency
- Coordination of care efforts of hospital and physician groups into **one Participating Provider System (PPS)**.



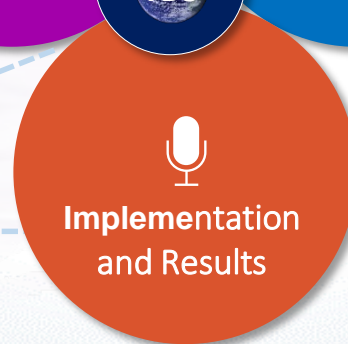
The TBS Process

Our engagement & implementation.

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“We **engage** with our clients to get a deep **understanding** of their **immediate challenges** as well as those that lie ahead.”



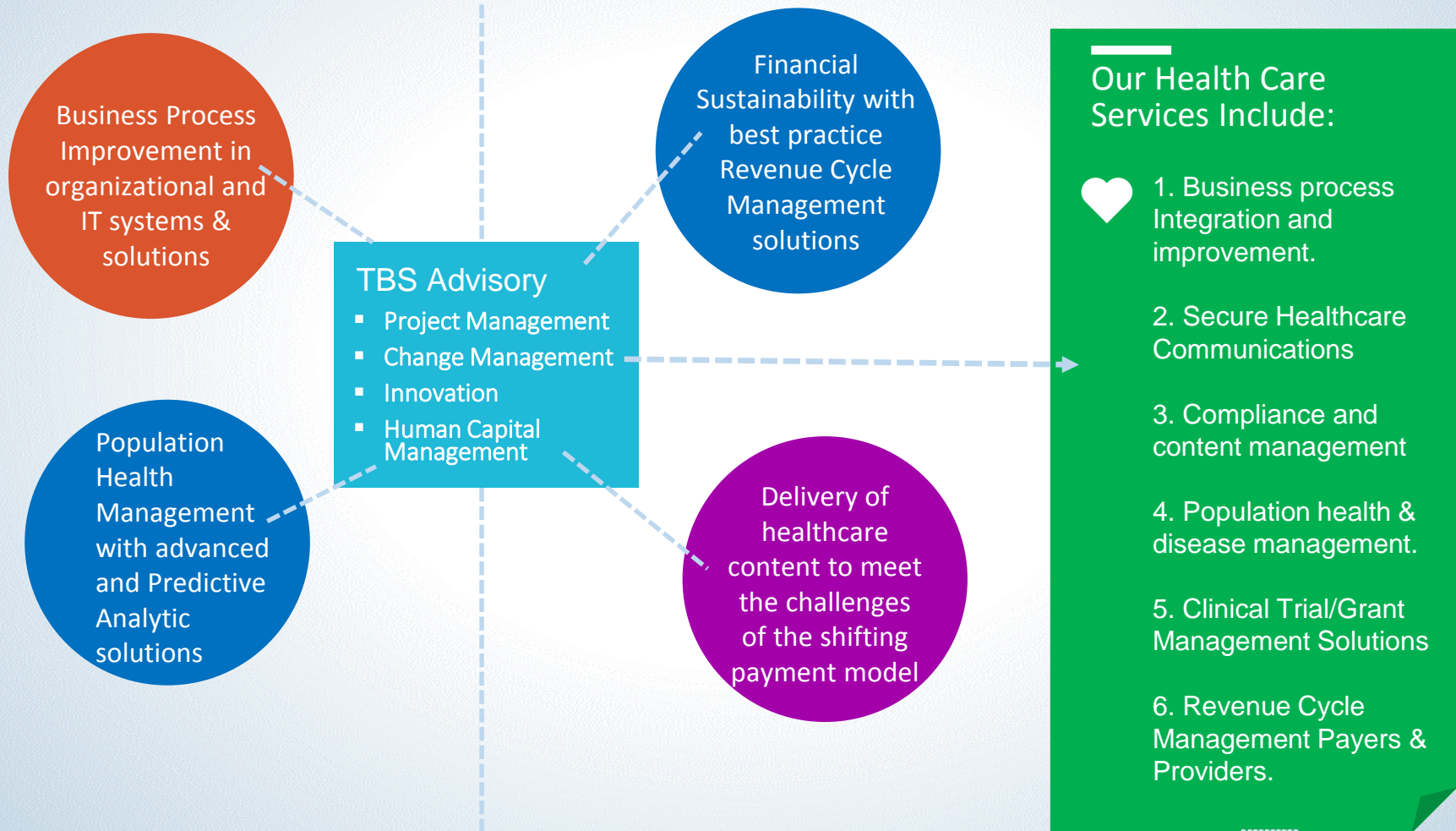
“Once we **identify the needs**, plans and solutions will be developed that **best address** the issues.”

“Once our **solutions are implemented**, we will then work with our **clients to bring measured** results along with continued process improvements.”



The TBS “Solutium”

Together with our consortium of partners we provide the following solutions to the challenges facing healthcare today!



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Why TBS

Why Us?

WHY TBS FOR HEALTHCARE CONSULTING?

TBS will assist in the Project planning stages right through the implementation and review of success of the projects for each of our clients we are collaborating with.



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- Subject Matter Expertise (Clinical) hands on and leadership experience in provider organizations
- Deep understanding of changes, challenges and opportunities related to the transition occurring in the healthcare industry
- Nationwide senior level contacts within and outside of the Healthcare industry
- Senior Business Leadership experience both Nationally and Internationally
- Hands on experience in designing IT enabled business process solutions.
- Strong project management skills covering multiple verticals
- Focus on cost saving solutions which are critical to Healthcare Organizations stability.
- Proven solutions delivered from the partnerships assembled in the TBS “Healthcare Solutium”





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THANK YOU!



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